



Ministry of Commerce & Industry  
Government of India



**Pharmaceuticals Export Promotion Council of India**  
(Set up by Ministry of Commerce & Industry, Govt. of India)



Economic Diplomacy & States Division  
Ministry of External Affairs  
Government of India



# IND @ CIS CONNECT

VIRTUAL PHARMA BSM  
**22 - 26 March 2021**



**Russia**



**Ukraine**



**Uzbekistan**



**Kazakhstan**



**Turkmenistan**



<http://indocisconnect.pharmexcil.com>





## India - Pharmacy of the World

- India provides generic medicines to 206 destinations.
- India is 3<sup>rd</sup> Largest exporter of formulations by volume & 10<sup>th</sup> by value .
- 9 out of top 25 Global Generic companies are from India.

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- Meets over 40% of generic demand in the USA and 25% of medicine in the UK.
- Over 55% pharma exports are to highly regulated markets.
- 90% of WHO Pre Qualified API's are sourced from India.

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- Houses highest no.of USFDA approved facilities outside USA.
- Over 600 facilities in India is USFDA & EUGMP complied.
- 5000+ ANDAs Market Authorizations granted to Indian made generics.

## Powerhouse of Vaccine Manufacturing

- India is world's largest vaccine manufacturer.
- Meets over 60% of WHO vaccine demand.
- India is nursing the Neighbourhood and Supports global vaccination drive for Covid pandemic.
- India's 'Vaccine Maitri' for Global Solidarity.



## India's Pharma industry valued at US \$ 43 billion

India's exports of pharmaceuticals amounted to USD 20.58 BN with a growth rate of 7.57% during FY 2019-20 and is expected to cross USD 25 billion during FY 2020-21.

Region wise India's pharma exports in 2019-20		
Region	Million US \$	% Contbn
North America	7074.03	34.36
Africa	3513.64	17.07
EU	3140.43	15.26
LAC	1341.37	6.52
Asean	1292.16	6.28
Middle East	1068.5	5.19
CIS	905.18	4.40
South Asia	873.15	4.24
Asia (Excluding Middle East)	773.5	3.76
Others	604.22	2.94
<b>Grand Total</b>	<b>20586.19</b>	<b>100</b>

## Indian pharmaceuticals exports to CIS amounted to USD 905.23 million during FY -20 and is an important destination for Indian pharma

Indian pharma Exports during Apr 2019-Mar 2020 (mn USD)	
RUSSIA	552.41
UKRAINE	126.16
UZBEKISTAN	81.02
KAZAKHSTAN	55.78
TURKMENISTAN	21.30
TAJIKISTAN	18.27
BELARUS	15.47
GEORGIA	14.20
KYRGYZSTAN	10.46
AZERBAIJAN	4.89
MOLDOVA	4.41
ARMENIA	0.87
<b>CIS Grand Total</b>	<b>905.23</b>

**PHARMEXCIL** is the nodal agency to represent India's pharmaceutical & allied products in the global arena.

With over 4000 members, Pharmexcil is mandated to help them achieve excellence in exports and facilitate overseas buyers to find suitable trade partners from the Indian pharma industry.

Pharmexcil acts as a single contact point for the overseas buyers to reach Indian pharma industry.



**IND@CIS  
CONNECT**

### KEY FEATURES

- Participate from anywhere any time using web browsers and smart phones, on iOS and android.
- Artificial Intelligence-driven matchmaking for buyers (pre-scheduled/ approved meetings).
- Availability of company and product videos to enhance the experience of buying/sourcing.
- Chat and video conferencing facility to help easy interactions.
- Private meeting rooms, personalized schedules and Mobile App support.
- Products displayed with detailed specifications to facilitate sourcing.
- Data security ensured on the online platform for buyers and exhibitors for meetings and chats.

### CONTACT US

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